



Thank You
Roswell Park Alliance Foundation
Annual Report 2015-2016

Thank You
MERCI
Danke
Gracias
MERCI
Thank
G.R.A.
Cura
Thank

Our Mission

To maximize dollars available for Roswell Park Cancer Institute's most promising lifesaving research, treatment and prevention programs, while supporting the psychosocial needs of patients and families touched by cancer.

With Gratitude

Since its founding in 1991, the Roswell Park Alliance Foundation has managed generous and at times sacrificial philanthropic support from thousands of individuals who passionately believe in Roswell Park Cancer Institute's mission to understand, prevent and cure cancer.

Over the past year, this collective generosity has allowed the world-class scientists and physicians at Roswell Park to launch 22 new research projects in search of cancer cures and enabled us to advance clinical trials and bring life-saving treatments to the bedsides of patients, faster. Your donations have also allowed us to bring comfort and emotional support to nearly 32,000 patients at times when they've needed it most.

To the generous donors that made this possible this year, we thank you. Our faculty, staff and volunteers thank you. Most importantly, our patients and their families thank you.

Donor dollars are what fuels the great synergism and progress at Roswell Park.

Roswell Park is treating more patients than ever before and we wouldn't be able to meet this growing need without you. The work being done today as a result of your generosity is shaping the way we will care for patients in the future. But, until we no longer fear a cancer diagnosis, there's more work and progress to be made.

Together, we are advancing this work thanks to the continued commitment and generosity of our donors, partners and supporters. Thanks to you, we have the capability to make an even greater impact for our patients now than ever before.

We hope you feel the same pride in our work and that you share our excitement and optimism about Roswell Park's future.



Candace S. Johnson, PhD
President & CEO
Wallace Family Chair in Translational Research
Roswell Park Cancer Institute

Lee C. Wortham
Chair, Board of Trustees
Roswell Park Alliance Foundation

Funding New Discoveries, Thanks to You.

Many donations to Roswell Park provide seed funding for new, groundbreaking research projects. These gifts allow the world-class scientists at Roswell Park to take their cutting-edge ideas and make them into realities.

These innovative, preliminary projects, which are selected by an objective committee of fellow scientists based on their ability to find cancer cures and save lives, often lead to long-term funding from national organizations. On average, every dollar donated to Roswell Park leads to an additional \$13 in new grant funding.

Over the past fiscal year the Alliance Foundation Board approved funding for 22 research applications totaling more than \$1.5 million in donor dollars.



Christine Ambrosone, PhD, Department of Cancer Prevention and Control, "Race-associated differences in DNA methylation: role for microenvironment."

Deborah Erwin, PhD, Department of Cancer Prevention and Control, "National Witness Project Pilot."

Barbara Foster, PhD, Department of Pharmacology and Therapeutics, "Outreach & Community Engagement"



Irwin Gelman, PhD, Department of Cancer Genetics, "Identification of genes regulating breast cancer metastatic dormancy."

Sean Glenn, PhD, Department of Molecular and Cellular Biology, "Single cell sequencing of circulating tumor cells as a means of identifying the mutation profile driving metastatic spread."

Katerina Gurova, MD, PhD, Department of Cell Stress Biology, "FACT as a novel target for anti-cancer treatment."



Francisco J. Hernandez-Ilizaliturri, MD, Department of Medicine, "Optimizing metformin anti-tumor activity by targeting c-Myc or MDMX in rituximab-chemotherapy resistant B-cell lymphoma."

Michael Higgins, PhD, Department of Molecular and Cellular Biology, "Is Foxa1 a determinant of epithelial cell types in the mammary gland?"

Steven Hochwald, MD, FACS, Department of Surgical Oncology – "Phosphohistidine signaling in glycolytic metabolite control of gastric tumorigenesis."



Chi-Chen Hong, PhD, Department of Cancer Prevention and Control, "Development of Research in Survivorship at RPCI."



Ruea-Yea Huang, PhD, Department of Thoracic Surgery, "Identifying factors that regulate the compensatory expression of multiple immune co-inhibitory receptors in the ovarian tumor microenvironment following immunotherapy."

Moshim Kukar, MD, Department of Surgical Oncology, "Double-arm, randomized study of pyloric drainage procedure for minimally invasive esophagectomy (Phase III)."



Martin Mahoney, MD, PhD, Department of Medicine, "Understanding factors impacting HPV vaccination: an application of positive deviance."

Michael Nemeth, PhD, Department of Medicine, "Effect of chronic inflammation on pre-leukemic hematopoietic stem cells."

Elizabeth Repasky, PhD, Department of Immunology, "Adrenergic stress signaling drives immune suppression and tumor resistance to therapy."

Amanpal Singh, MD, MS, Department of Medicine, "Understanding optimal intervals of surveillance colonoscopy among patients with surgically resected colorectal cancer."

Dominic Smiraglia, PhD, Department of Cancer Genetics, "Identification of novel points of leverage taking advantage of metabolic stress in prostate cancer."



Yasmin Thanavala, PhD, Department of Immunology, "Is chronic adrenergic stress influencing the outcome of pulmonary inflammation?"

Yasmin Thanavala, PhD, Department of Immunology and **Maciej Goniewicz, PhD, PharmD**, Department of Health Behavior, "A new player in the field: the effect of electronic cigarettes on the respiratory health and immunity."

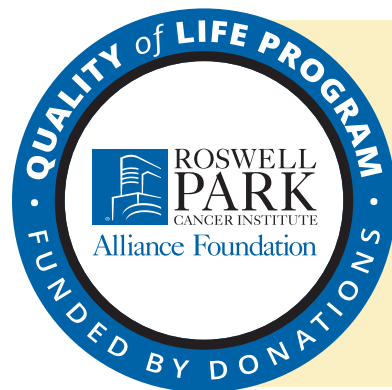


Takemasa Tsuji, PhD, Department of Immunology, "Development of personalized adoptive cell therapy targeting cancer-specific somatic mutations."

Xinjiang Wang, PhD, Department of Pharmacology and Therapeutics – "Novel inhibitors targeting Mdm2-MdmX RING domains for leukemia/lymphoma therapy."

Yuesheng Zhang, MD, PhD, Department of Pharmacology and Therapeutics, "Combating trastuzumab resistance in breast cancer with recombinant human protein hPEPD-G278D."

On average, every dollar donated to Roswell Park leads to an additional \$13 in new grant funding.



Grace in Giving

Thanks to generous donations from Roswell Park supporters, the Alliance Foundation was able to fund 27 quality-of-life programs this year totaling more than \$650,000. Funded entirely by donor dollars and 100 percent of Roswell Park gift shop profits, these compassionate programs range from lending a helping hand when it's needed to providing emotional support and diversionary outlets to patients and their families. Some of these programs include:

Bedside Attendant Services Program

Patients often need assistance with everyday needs but don't always have access to the help of visiting friends or family. When the nursing staff believes a patient may need extra monitoring, they'll assign a bedside attendant to provide assistance, including help with meals, personal care or even retrieval of an item from across the room. These helping hands allow patients to focus on what's most important — their treatment and recovery.

Inpatient Comfort Kits

To make hospital stays as comfortable as possible, patients receive Inpatient Comfort Kits that contain helpful items, such as earplugs and eye masks to minimize sleep disruptions, pen and paper to take notes from physicians and earphones for listening to electronic devices. The kits are under constant evaluation by staff to insure that patients have what they need while they're away from the comforts of their home.

Wig and Hat Boutique

Many patients battling cancer lose all or some of their hair during treatment. The loss of their hair is a visible sign of their illness that can have a devastating effect on their self-esteem at a time when they do not feel well and are already scared. But thanks to donations, the boutique in Roswell Park's Resource Center provides wigs, hats and headscarves to patients free-of-charge. The program allows cancer patients to keep warm, and also helps them regain a sense of normalcy.

100 percent of the profits from Roswell Park's gift shop provide funds for critical quality-of-life programs to help patients and their families.



In October 2015, the Ralph C. Wilson Foundation presented an extraordinary \$4.2 million gift to establish Roswell Park Cancer Institute's Quality of Life Endowment. This extraordinary contribution ensures that funding will be available to Roswell Park staff to continue and create new quality-of-life programs for years to come.

Clinical Research

Center for Personalized Medicine

Thanks to our donors, more than 600 advanced stage lung cancer patients who were not responding to standard treatment received a cutting-edge genetic test developed at Roswell Park called OmniSeq Target™. Thanks to this test, 209 of those patients were able to receive personalized therapies that, in most cases, had a significant positive impact on their treatment.

Center for Immunotherapy

Donor dollars have allowed Roswell Park to advance its efforts in a number of promising immunotherapy studies and harness the body's own immune system to fight cancer.

- Robert Fenstermaker, MD, and Michael Ciesielski, PhD, are now bringing a promising brain cancer vaccine called SurVaxM to even more patients who can hopefully benefit from it. Developed at Roswell Park, SurVaxM is now being tested in a multisite, phase II clinical trial. Funded entirely by donations, the study is giving hope to 50 patients with newly diagnosed glioblastoma brain tumors.
- Donations have made it possible for Roswell Park scientists to continue their work on a promising ovarian cancer research initiative led by Kunle Odunsi, MD, PhD, FRCOG, FACOG. The research involves four groundbreaking projects: three clinical trials evaluating new immunotherapies and one study looking for ways to reduce risk in women at high risk of developing ovarian cancer.



Five years after participating in SurVaxM's phase I clinical trial, brain cancer survivor, Jason LaForty, is happily enjoying his life with his wife and four children.

Pediatrics

Under the leadership of campaign co-chairs Lisa and Scott Friedman, donors and community partners contributed \$6.8 million for the Katherine, Anne and Donna Gioia Pediatric Hematology Oncology Center. Opening in 2017, the new space will be designed for the special needs of children who are dealing with life-threatening or debilitating chronic illnesses.

Thanks to the generosity of our donors, the center will allow Roswell Park to also provide treatments for young patients battling blood disorders as well as cancer as part of a new joint program with the John R. Oishei Children's Hospital. The program is designed so that all inpatient care will take place at Oishei Children's Hospital and all outpatient care will take place at Roswell Park. This plan will allow the two institutions to expand blood and marrow transplants to patients under the age of 4 — children who currently have to leave the area for treatment.



To make a difference in the fight against cancer and in the lives of those who are battling the disease, Roswell Park needs a family of supporters. We are so grateful to the many individuals, foundations, corporations and volunteer groups who have joined our team. You are providing the fuel to power new discoveries that one day will lead to a world without cancer.

List reflects donations received from April 1, 2015 – March 31, 2016.

\$4,000,000 Plus

The Ralph C. Wilson, Jr. Foundation

\$500,000 - \$999,999

Estate of Ann M. Hartman

Mr. and Mrs. William Inman

\$250,000 - \$499,999

Celgene Corporation

Estate of Joan M. Fellows

New Era Cap Company Inc.

Mr. and Mrs. Christopher H. Koch

Patrick P. Lee Foundation

Mr. and Mrs. Patrick P. Lee

Mr. and Mrs. Christopher J. Lee

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Mrs. Jennifer Lee McNamara

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John R. Oishei Foundation

Mr. Russell J. Salvatore

Jennifer Linscott Tietgen Family Foundation

The Margaret L. Wendt Foundation

\$100,000 - \$249,999

Anonymous (2)

Mr. Scott R. Bieler and Ms. Kathy Lasher

Breast Cancer Research Foundation

Flight Attendant Medical Research Institute

The William T. and Nancy Gacioch Family

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Mr. and Mrs. David W. Gacioch

Mr. and Mrs. Michael T. Gacioch

Mr. and Mrs. Patrick Hannon

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Mr. Allan and Mrs. Melissa Baumgart

Mr. Gerald and Mrs. Michelle Parrish

Ms. Kathleen Gleason

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Estate of Joan C. Gracie

Estate of Dorothy G. Griffin

The Habib Family

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Ms. Amy Habib Rittling

Mr. Philip H. Hubbell

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Mrs. Lisann Jacobs and Dr. Bruce Platt

Mr. and Mrs. Louis M. Jacobs

Mr. and Mrs. Michael L. Joseph

Mr.† and Mrs. Stanford Lipsey

M&T Charitable Foundation

National Fuel Gas Company Foundation

Estate of Ruth E. Ochs

Estate of Henrietta K. Olsen

S.A.S. Foundation For Cancer Research

Lewis J. & Clelia M. Serventi

Family Foundation

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Ms. Michele M. Rechberger

Mr. and Mrs. Lewis J. Serventi

Tops Markets, Inc.

\$50,000 - \$99,999

Anonymous

Aetna Foundation

Mr. Bradford H. Banks

Breast Cancer Coalition of Rochester

Buffalo Sabres

Buffalo Sabres Alumni Association

The Joan and Larry Castellani Family

Mr. and Mrs. Lawrence P. Castellani, Sr.

Mr. and Mrs. Lawrence P. Castellani, Jr.

Mrs. Julianne Castellani Vardan

Corning Incorporated Foundation

Cumulus Buffalo/Cumulus Media

Mr. and Mrs. Donato Curcio

Estate of Daniel J. Darcangelo

Dr. Peter Demant

The Dintino Family

Mr. and Mrs. George I. Gellman

Mr. and Mrs. William L. Huntress

Interlaken Foundation, Inc.

LaMar Transit

Mr. and Mrs. Wilfred J. Larson

Mr. and Mrs. Brendan P. McCarthy

Mr. and Mrs. Joseph Mroczynski

The Paladino Family

Mrs. Danielle Jacobs

Mr. William A. Paladino

Vincent & Harriet Palisano Foundation

Estate of James S. Patrick

Estate of Mary Ann Rees

Rich Family Foundation

Mr. and Mrs. Robert E. Rich, Jr.

The Russo Family Charitable Foundation Inc.

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Ms. Celia Russo

Mr. John A. Russo

Mr. and Mrs. Joseph E. Sahlen

Estate of Dr. Carolyn E. Tasa

Town Square Media

Transit Middle School Goin' Bald for Bucks

Upstate Pharmacy LTD

Vatikuti Foundation

West Herr Automotive Group Inc.

\$25,000 - \$49,999

Anonymous (2)

A Taste for Life

Mr. and Mrs. Sal H. Alfiero

The Cameron and Jane Baird Foundation

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Ms. Jessica Baird

Charles D. & Mary A. Bauer Foundation Trust

Bowl Over Bladder Cancer

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Mr. and Mrs. Torey L. Hirsch, Sr.

Mr. T.J. Hirsch, Jr.

Hockey Fights Cancer

Estate of Jean S. Hubbard

The Seymour H. Knox Foundation, Inc.

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Mr.† and Mrs.† Hazard K. Campbell

Mr. Northrup R. Knox, Jr.

Mr. and Mrs. Seymour H. Knox, IV

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Goin' Bald for Bucks

Leonard S. LoVullo Memorial Fund

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Moog Inc.

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Mrs. Barbara Oliver

Paddy's Hope, Inc. A Night in Manhattan

Praxair Foundation Inc.

Sahlen Packing Company, Inc.

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Systems Management/Planning, Inc.

Time Warner Cable

Transit Lanes, Inc.

Univera Healthcare

Ms. Anne M. Virag

Lorinda McAndrew Voelkle Foundation

Mr. and Mrs. David W. Beyer

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Mr. and Mrs. Paul Vukelic

Mr. Peter Vukelic

Wegmans Food Markets, Inc.

Mr. and Mrs. Wayne D. Wisbaum

Mr. Arnold Zimmer and Ms. Peggy Kulick

\$10,000 - \$24,999

Anonymous (4)

Dr. Christine B. Ambrosone and

Dr. Warren Davis

Mr. David Antonik†

Mr. Ronald G. Balla

Bank of America Merrill Lynch

Matching Gifts Program

Mr. and Mrs. Charles W. Banta

Benderson Family

Mr. and Mrs. Randall Benderson

Mr. and Mrs. Ronald Benderson

Estate of Martha M. Berent

Mr. and Mrs. Richard Bergman

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Mrs. Marie E. Bogner

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Buffalo Bills, Inc.

The Buffalo News

Buffalo P.B.A. Inc.

Buffalo Goes Gray in May

Marjorie and John Buyers Foundation

Mr. Bruce M. Buyers

Mrs. Wendy Griffin

Mr. and Mrs. Robert Carlone

Casey Middle School Goin' Bald for Bucks

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Dr. and Mrs. T. Ming Chu

City Mattress

Dr. and Mrs. Ian L. Cohen

Robert & Patricia Colby Foundation

Mr. and Mrs. Anthony J. Colucci, Jr.

Mr. and Mrs. John E. Conciardo

Estate of Francois Contrino

Counsel Financial

The Cully Family

Mr. Bart Cully

Mr. and Mrs. Michael Cully

Mr. and Mrs. Joseph Curatolo

Danahy's 90th Anniversary Celebration

Fashion Show

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Alfred H. & Irene N. Dobrak Trust

Mr. and Mrs. Jeffrey T. Dorn

DreamCatcher Foundation Inc.

Mr. and Mrs. Urmis Mark Lupkin

Dunkin Donuts

E. I. Dupont de Nemours & Company

Mr. and Mrs. James S. Ennis

Erie County Ares/Races

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Ferguson Electric Construction

The Ferguson Electric Foundation

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Mr. Paul C. Reilly

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Mrs. Geeta Harvey

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The Carlos and Elizabeth Heath Foundation

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Hodgson Russ, LLP

Dr. and Mrs. David C. Hohn

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Mr. Roger L. Hungerford and

Ms. Linda Limina

The Hyde Foundation, Inc.

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Mr. George H. Hyde, Jr.

Insane Inflatable

Dr. and Mrs. Lawrence Jenkins

Estate of Katherine V. Johnson-Hoffman

Mr. Rene Jones and Ms. Brigid Doherty

JPMorgan Chase

Jump for Roswell

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Ms. Kathie A. Keller

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The Paul J. Koessler Foundation

Mr. and Mrs. Eric Koessler

Mr. and Mrs. P. Joseph Koessler

Ms. Gretchen Koessler White

Kathleen Kremer Memorial Trivia Night

Statement of financial position

March 31, 2016

ASSETS

Cash and cash equivalents	\$20,919,391
Investments, at market value	56,117,142
Pledges and bequests receivable, net	7,528,899
Split interest agreements	1,515,238
Other assets	350,190
Due from related parties	1,203,705

TOTAL ASSETS **\$87,634,565**

LIABILITIES and NET ASSETS

Liabilities	
Accrued liabilities	\$3,480,074
Grants payable to related parties	11,201,263
Annuities payable	1,028,131

Total liabilities 15,709,468

Net assets	
Unrestricted	10,673,231
Temporarily restricted	23,395,691
Permanently restricted (Endowment)	37,856,175

Total net assets 71,925,097

TOTAL LIABILITIES and NET ASSETS **\$87,634,565**



Statement of activities and changes in net assets

Year Ended March 31, 2016

REVENUE and SUPPORT

Contributions		\$22,243,495
Special Events	7,824,048	
Annual Fund/Direct Mail	2,570,650	
Individual Major Gifts/Planned Gifts	5,785,484	
Foundations	5,170,930	
Corporate Partnerships	892,383	
Gift shop receipts		682,007
Interest and dividends		882,275

TOTAL REVENUE and SUPPORT **23,807,777**

DISTRIBUTIONS and EXPENSES

Grants to benefit Roswell Park Cancer Institute	20,105,822 *
Management and general expenses	1,746,173
Fundraising expenses	4,359,855

TOTAL DISTRIBUTIONS and EXPENSES **26,211,850**

Deficiency of revenue and support over distributions and expenses	(2,404,073)
Net realized and unrealized investment losses	(4,158,549)
Actuarial loss on annuity obligations and split interest agreements	(102,057)

Change in net assets (6,664,679)

NET ASSETS, BEGINNING of YEAR **78,589,776**

NET ASSETS, END of YEAR **\$71,925,097**

* Includes \$6,480,194 for construction of the Scott Bieler Clinical Sciences Center.



Roswell Park Alliance Foundation Board of Directors

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